



For Immediate Release

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Griffin Capital Securities Achieves Record Growth Across All Intermediary Distribution Channels

El Segundo, Calif. (June 6, 2018) - Griffin Capital Company, LLC (“Griffin Capital”) announced today the achievement of several significant milestones for May including record investor inflows of \$132.5 million, up 22.8 percent over April results. The company posted double-digit, month-over-month growth in each of its respective intermediary channels, including Independent Broker-Dealer, National Wirehouse, and Registered Investment Advisor (RIA). The company reported progress for all five of its distinct investment strategies, including a new high watermark for inflows into the Griffin Institutional Access[®] Real Estate Fund.

Mark Goldberg, CEO of Griffin Capital Securities, LLC said, “Demand is rising for alternative investment strategies that improve portfolio construction and deliver superior risk-adjusted performance. We are seeing increased demand for all our strategies across all intermediary platforms. I am proud of our best-in-class distribution team. They remain focused on providing investment solutions and superior service to financial intermediaries who have entrusted us with their clients’ savings and investment needs.”

Kevin Shields, Chairman and CEO Griffin Capital Company, LLC added, “Our significant achievements in May demonstrate that our strategic plan is on target. Our unwavering focus on delivering high quality, flexible investment solutions that are responsive to the evolving needs of the financial intermediary and investor community is paying dividends. We could not be more thrilled by the market’s reception.”

Griffin Capital is one of the fastest-growing investment managers of alternative investment managers covered by Robert A. Stanger & Co. Inc., with nearly \$10.45 billion in assets under management as of March 31, 2018.



Through its subsidiaries, the company manages and distributes its alternative investment solutions under its Institutional Access[®] and Essential Asset[®] brands; its asset classes include private and public real estate securities, global high yield credit, net leased office and industrial, clinical healthcare, and grocery-anchored shopping centers. The company benefited this month from positive net flows in all of its investment strategies.

About Griffin Capital Company, LLC

Griffin Capital Company, LLC (“Griffin Capital”) is a leading alternative investment asset manager with \$10.45* billion in assets under management. Founded in 1995, the privately held firm is led by a seasoned team of senior executives with more than two decades of investment and real estate experience and who collectively have executed more than 650 transactions valued at over \$22 billion.

The firm manages, sponsors or co-sponsors a suite of carefully curated, institutional quality investment solutions distributed by Griffin Capital Securities, LLC to retail investors through a community of partners, including independent and insurance broker-dealers, national wirehouses, registered investment advisory firms and the financial advisors who work within these enterprises.

*Includes the property information related to interests held in certain joint ventures as of March 31, 2018.

Additional information is available at www.griffincapital.com.

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