



For Immediate Release

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Photo: Griffin Capital Corporation Headquarters, El Segundo, CA

Griffin Capital Surpasses \$10 Billion of Investor Capital Inflows

The Company Attributes its Success to its Sharp Focus on Generating Positive Results for Investors

El Segundo, Calif. (January 29, 2018) – Griffin Capital Company, LLC (“Griffin Capital”), today announced the achievement of a significant milestone: Surpassing \$10 billion of investor equity capital inflows to its investment programs and funds since January 2012, ranking the firm as one of the fastest-growing retail asset managers in the alternative investment industry (Source: Robert A. Stanger & Co.).

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"We are extremely proud to have brought to market timely investment opportunities whose structures, valuation and pricing transparency, tax efficiency, and risk-adjusted returns have resonated with investors," said Kevin Shields, Chairman and CEO of Griffin Capital. "As a firm, we are keenly focused on delivering investors durable, consistent, and sustainable income. Over time, we have seen these alternative investment strategies play a critical role in building superior portfolios because they can offer benefits of lower volatility and enhanced risk-adjusted returns when combined with other investable asset classes, including traded public equity and fixed income."

Griffin Capital's alternative investment solutions include two groups of complementary products: non-listed real estate investment trusts (REITs) and interval funds in the company's Institutional Access™ fund family. The flexible product offerings, with multiple share-class structures and other features, such as daily pricing, meet a multitude of investor needs. The firm's investment strategies include diversified core real estate and global corporate credit securities, as well as direct real estate ownership in sector-specific portfolios focused on net leased essential office and industrial assets, clinical healthcare properties, and grocery-anchored shopping centers. Griffin Capital distributes its funds and investment programs through its wholly-owned subsidiary Griffin Capital Securities, LLC.

"We have developed significant and deep relationships with financial intermediaries affiliated with national wirehouse firms, independent broker-dealers, and registered investment advisors," said Mark Goldberg, CEO of Griffin Capital Securities. "We are humbled by the confidence financial intermediaries have placed in our stewardship, and we will continue to focus on providing these partners unique investment solutions, coupled with the superior service and support they deserve."

Shields further commented, "In this time of relatively anemic yields worldwide, growing demand for income-oriented investment solutions, and increasing awareness and acceptance of the role of alternative investment strategies within diversified portfolios, we at Griffin Capital are excited about our prospects for meeting those needs. We maintain a steadfast commitment to the discipline, focus, foresight, and teamwork that brought us here today, all part of our mission to generate positive results for investors with the capital they entrust with us."

About Griffin Capital Company, LLC

Griffin Capital Company, LLC ("Griffin Capital") is a leading alternative investment asset manager with nearly \$10 billion in assets under management as of December 31, 2017. Founded in 1995, the privately held firm is led by a seasoned team of senior executives with more than two decades of investment and real estate experience and who collectively have executed more than 650 transactions valued at over \$22 billion.

The firm manages, sponsors or co-sponsors a suite of carefully curated, institutional quality investment solutions distributed by Griffin Capital Securities, LLC to retail investors through a community of partners, including independent and insurance broker-dealers, wirehouses, registered investment advisory firms, and the financial advisors who work with these enterprises.

Additional information is available at www.griffincapital.com.