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Griffin Capital Company Announces Significant Growth in Investor Flows Success Driven by Soaring Demand for Interval Funds

El Segundo, Calif. (April 30, 2018) – Griffin Capital Company, LLC ("Griffin Capital") announced today it had attracted nearly \$110 million of new investor flows for the month of April, an increase of 20 percent from the same period last year. The company attributes its momentum to the growing demand for its broad array of investment strategies and the distinctive value they bring to investors for the financial professionals who serve them.



The largest growth came from the company's interval fund segment. Griffin sales represented approximately 42.8 percent of all sales for alternative investment interval funds tracked by Robert A. Stanger & Co. Inc. in the first quarter of 2018. This level of capital raising outpaces its closest interval fund competitor by 67.5 percent for the same period.

Griffin Capital is the industry's fastest-growing investment manager of broadly-distributed interval funds with nearly \$2.4 billion in assets under management. Through its subsidiaries, Griffin manages and distributes two interval funds under its Institutional Access® brand, as well as an array of non-listed real estate investment trusts (REITs) that focus on specific asset classes including net leased office and industrial, clinical healthcare, and grocery-anchored shopping centers.

Mark Goldberg, CEO of Griffin Capital Securities said, "We are truly honored by the confidence financial intermediaries have placed in our stewardship. In this time of volatile markets and a growing need for diversification, our five open investment solutions increasingly resonate with investors, and those professionals who help them achieve their financial objectives. I am extremely proud of our entire organization and in particular the efforts of our sales team in developing supportive and long-lasting relationships with our financial intermediary partners. The professionalism, expertise and personal responsibility our employees bring every day to the task of money management is what I believe differentiates Griffin Capital."

About Griffin Capital Company, LLC

Griffin Capital Company, LLC ("Griffin Capital") is a leading alternative investment asset manager with approximately \$10.3 billion* in assets under management as of December 31, 2017. Founded in 1995, the privately held firm is led by a seasoned team of senior executives with more than two decades of investment and real estate experience and who collectively have executed more than 650 transactions valued at over \$22 billion.

The firm manages, sponsors or co-sponsors a suite of carefully curated, institutional quality investment solutions distributed by Griffin Capital Securities, LLC to retail investors through a community of partners, including independent and insurance broker-dealers, wirehouses, registered investment advisory firms and the financial advisors who work with these enterprises.

Additional information is available at www.griffincapital.com.

*Includes the property information related to interests held in certain joint ventures. As of December 31, 2017.